



Real Time Visibility
(RTV)
Shippers Group

2022

Logistics
Procurement
Solutions



Agenda

- Why Real Time Visibility
- How does it work
- Kelmer RTV Shippers Group
- What Shipper has to do
- What Carriers have to do

Why real-time visibility?



Interested in delivering superior customer service?

Increase performance & customer satisfaction. Your customers are expecting from you to know where their shipment is. In nowadays world, where everybody is used to be able to track delivery.



Tired of the inefficient and costly freight tracking?

Reduce check calls and automate processes. With improved transparency over the delivery process, we can significantly reduce calls (up to 80%) to drivers to check location and delivery status, driving efficiency and reducing uncertainty.



Planning to improve dock and receiving operations?

Reduce wait & dwell times via accurate ETA. With the ability to better plan and consider ETA for dock-scheduling, reduce unnecessary downtime and unpaid demurrage. Generate more efficient resource allocation in your warehouses.



Want to cut penalties?

Increase your on-time performance. Avoid penalties as a result of delivery performance problems.



Passionate about sustainability?

Reduce CO2 emissions & empty mileage. Track your routes, remove idle and empty loads resulting in driving efficiency.

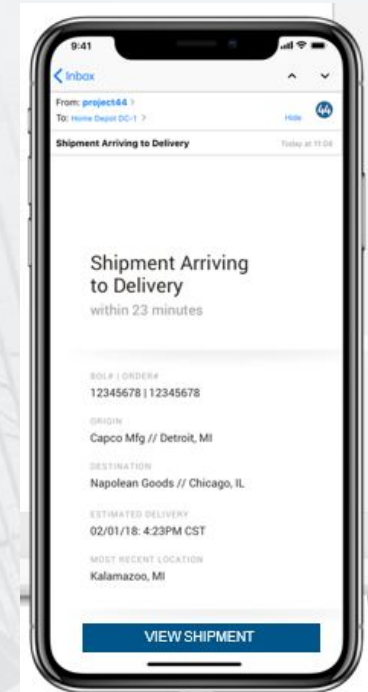


Wasting time with manual processes?

Automate processes. Based on the visibility information, a lot of your processes can be automated, e.g. automated ePODs or triggering of carrier payment after automated delivery notice

RTV (Real Time Visibility)

- Connection with trucks telematics
- Real time visibility of truck position
- ETA calculation through machine learning algorithm
- CO2 emissions calculation
- Trailer temperature tracking
- Alerting Email, sms, pop-up
- Weblinks for live tracking sharing with stakeholders
- Data feedback to Shippers ERP
- <https://sixfold.com/>



80% fewer check calls
1-3% revenue boost
30% rise in warehouse productivity

Top 3 Most Important Funded Supply Chain Initiatives for 2020

Visibility / traceability across the end-to-end supply chain 46%

Inventory / asset optimization 37%

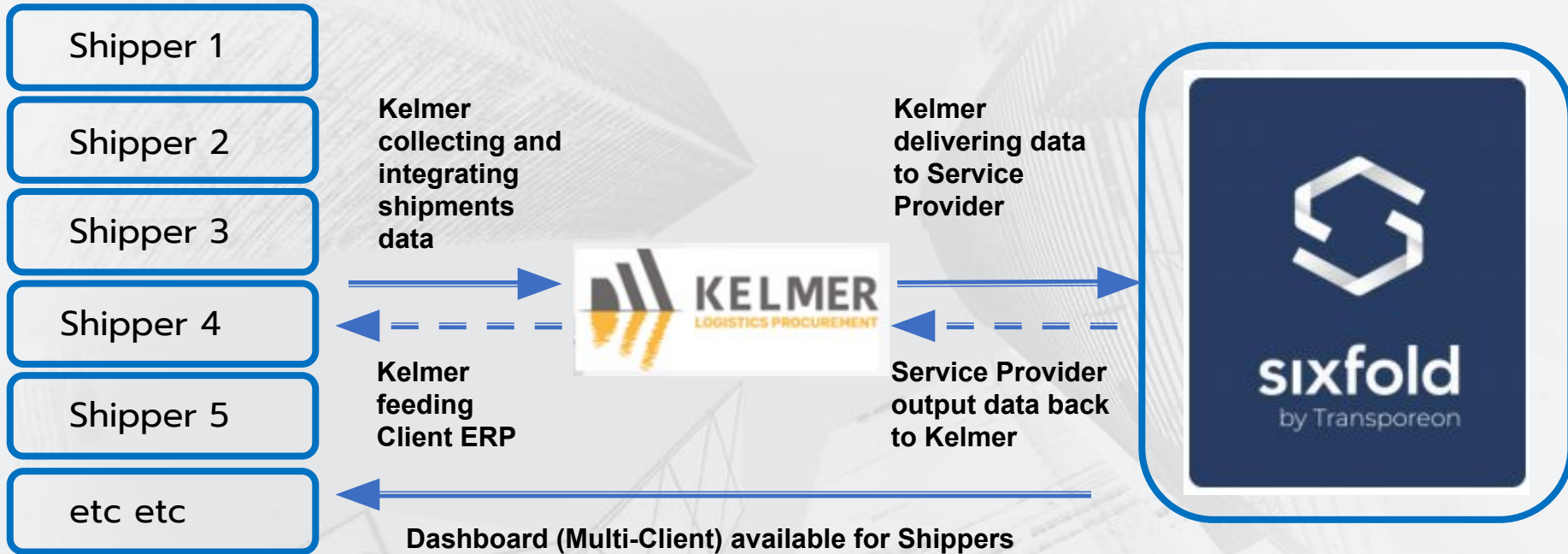
Business intelligence and analytics to enhance decision making 36%

Supply chain / network redesign 34%

Customer, Supplier Collaboration and Service 32%



Kelmer RTV FTL Shippers Group



- Combining the volume of medium size shippers to achieve technology availability
- Sixfold/Transporeon is a leading player in the market
- To enter the shippers group:
 - agreement with Kelmer
 - few data exchange availability (provider name/ loading-unloading info)

Sixfold dashboard screenshots

#52271033181800202-S At pickup
Meinhard Glück Transporte - 3 stops

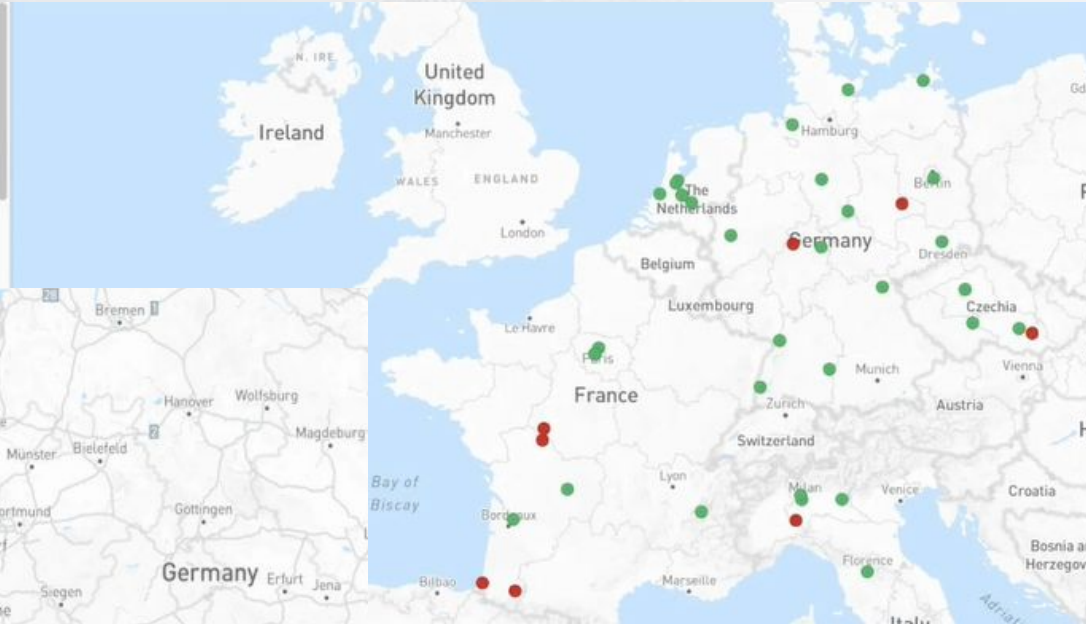
↑ Fabrique BB Paris
Today at 18:15

↓ Angers Metro Base
ETA: Today at 21:50

#04094213181800202-S At pickup
Spedition Rudi Völler - 2 stops

↑ BB Fabrik Amsterdam
Today at 17:57

↓ Neuss Rewe Hub
ETA: Today at 21:41



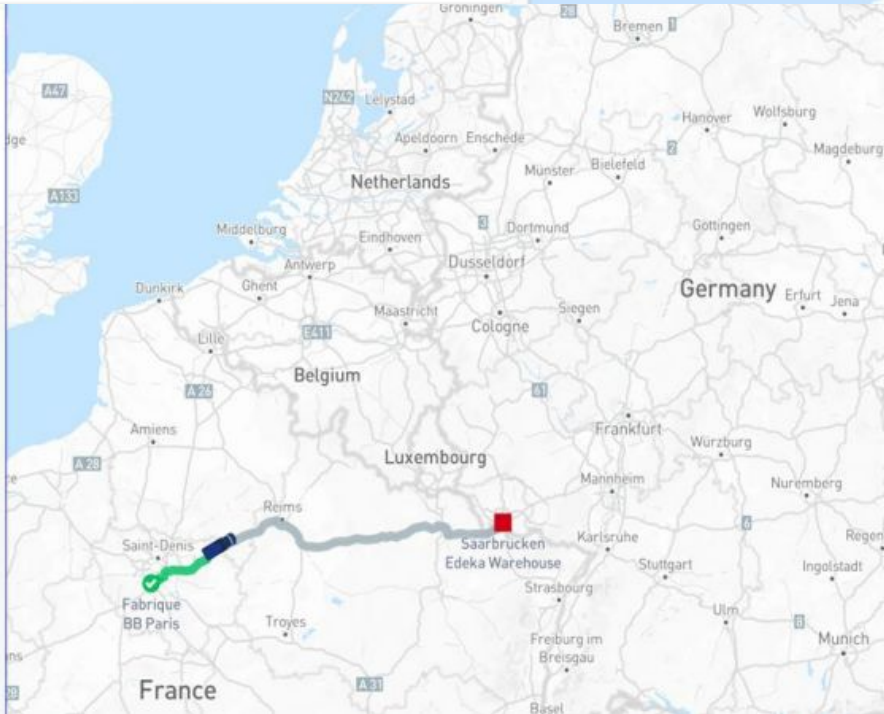
#46370102181800202-S
Wunderbar Transport - 4 stops

↑ BB Fabrik Berlin
Today at 17:42

#47934002181800202-S
Müller Logistic - 3 stops

↑ Manifattura BB Milano
Today at 16:25

#58492002181800202-S



<https://player.vimeo.com/video/451798002?autoplay=1&title=0&byline=0&portrait=0>

What Shipper has to do

- Identify FTL carriers to track and inform Kelmer
- Provide Kelmer **in real time** FTL shipments **data**
 - Shipment number (only for future tracking purposes)
 - Carrier name
 - loading address
 - loading date/ time
 - unloading address
 - planned unloading date/ time
 - truck plate (not mandatory)
- **Data** can be provided to Kelmer in multiple ways
 - Manual (we suggest to always start in this way)
 - API
 - Kelmer having Sibelco computer (read only)
 - Any kind of machine-to-machine interface

Shipper manual data feed

- Very easy to use web page
- Autocompletion powered by Google
- Possibility for copy/ paste from xls

Road RTV 0.009ms, 268Kb

[monitor a new FTL trip](#)

*Carrier

Truck plate (optional)

Delivery number

ORIGIN Business when

Address

+ DROP Business when

Address

What Carriers have to do

- Provide Kelmer with full company name/ address and reference person (name/ email / tel)
- Transporeon-Sixfold portal on-boarding (<https://vimeo.com/395721266/4234657889>):
 - Provide telematics name
 - Provide (just once) the truck plates that are possibly working for the shipper
 - Invite the (eventual) sub-suppliers to register in Sixfold
- If the carrier is already in Transporeon, this is a **2 minutes job!**